

THE LACY LEDGER

Construction news and trends, plus a little light-heartedness

Spring 2000

"One Source"

At Lacy Construction Company, being the single source of responsibility on our design/build projects is paying dividends for our clients.

Case in point...the recently completed interior renovation of the New Holland Manufacturing facility in Grand Island, Nebraska. The project entailed gutting 7,000 sf on two levels in the middle of the plant and remodeling the area to accommodate their engineering department, production offices and an employee cafeteria.

Experience in the design/build delivery method and a commitment to meeting the schedule were the key reasons New Holland chose Lacy Construction. The project coordinator for New Holland, Dick Holmquist, was impressed with the services Lacy delivered.

"On construction projects, we usually manage all the separate aspects," says Holmquist, "from the plumbing and electrical firms to the concrete and building contractors. For this project we needed one source for all our needs, and that freed us up to focus our resources on the everyday operation of our business, not the construction project."

It's Just This Simple...

"Customers don't care how big you are. They don't care about organizational charts or how many divisions you have. They want the person standing in front of them to be able to solve their problem."

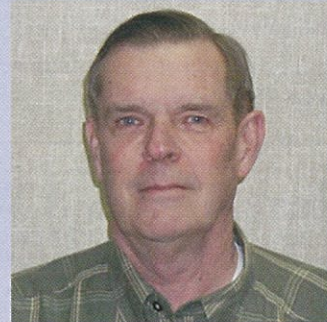
—Vernon Loucks Jr.



After



Before



"From start to finish, the project was done the way Lacy said it would be done, *and* it was completed on schedule."

—Dick Holmquist,
project coordinator for New Holland

LACY
CONSTRUCTION
COMPANY

Premier Builders in The Heartland

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Checklist For Choosing A Contractor...

- Look at both recent and past jobs.
- Talk to past customers.
- Check credit history and financial stability.
- Check payment reputation.
- Check litigation history.
- Meet with owners and the key employees who will be managing your job.
- Look at job control techniques.
- Check current workload; Can they really handle your job?
- Can you communicate openly with this contractor?
- Ask the contractor to show evidence of using a TQM program that works.

"We often are tempted to choose a contractor based on a low bid. We will save money, we think. Resist the temptation...If your job is not completed on time, interest cost rise, and earnings from occupying the new facility fall. Also, a poorly built building or parking lot will HAUNT you for a long time. Who needs a roof leak or ponds in the parking lot to constantly remind him of a bad decision?"

—Jack Miller, civil engineer and 50-year construction professional

Skagway renovation



What's Happening

Recently Completed Projects

- New Holland, Grand Island, Neb. - interior office renovation
- St. Francis Medical Ctr., Grand Island, Neb. - pneumatic project
- Skagway Discount Department Store, Grand Island, Neb. - renovation
- Platte River Archway, Kearney, Neb. - paving project

Projects in Progress

- Equitable Building & Loan, Grand Island, Neb. - 7,200 sf bank facility - July
- Nebraska Machinery, Doniphan, Neb. - 4,920 sf shop addition - April
- Northridge Retirement Community, Kearney, Neb. - 40-unit assisted living and 72-unit independent living facility - December
- St. Francis Medical Specialists Clinic, Grand Island, Neb. - 10,980 sf clinic facility - July



Northridge Retirement - to be completed December 2000



Equitable Building & Loan - to be completed July 2000

Visit our website at www.lacygc.com

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